

Santa Fe Area Quarterly Property Statistics

Q3 2023

This report calculates specific areas in the MLS for the property types of Single Family, Condo, Townhouse, Mobile, Manufactured, Modular, Duplex and X-Plex.



Single Family	Closed Sales			Median Sales Price			Total \$ Volume (in millions)		
	Q3 2022	Q3 2023	+ / -	Q3 2022	Q3 2023	+ / -	Q3 2022	Q3 2023	+ / -
Northeast-01	36	22	-38.9%	\$1,230,968	\$1,192,500	-3.1%	\$46.8	\$33.8	-27.7%
Northwest-02	18	11	-38.9%	\$682,000	\$769,000	+12.8%	\$14.2	\$8.8	-37.9%
Southeast-03	1	0	-100.0%	\$250,000	\$0	-100.0%	\$0.3	\$0.0	-100.0%
Southeast (North)-3N	33	46	+39.4%	\$1,295,000	\$1,082,518	-16.4%	\$56.0	\$56.6	+1.1%
Southeast (South)-3S	10	5	-50.0%	\$806,500	\$851,000	+5.5%	\$8.5	\$4.3	-49.9%
Southwest-04N, 04S, 13	137	117	-14.6%	\$451,500	\$490,000	+8.5%	\$67.3	\$58.9	-12.6%
TOTAL CITY	235	201	-14.5%	\$575,750	\$594,000	+3.2%	\$193.1	\$162.4	-15.9%
North-15, 16	14	9	-35.7%	\$1,097,500	\$1,400,000	+27.6%	\$19.2	\$15.2	-20.8%
Northwest-23,24,25,25N,25S	53	55	+3.8%	\$1,420,000	\$1,394,000	-1.8%	\$81.8	\$85.0	+3.9%
Southeast-07, 08, 10, 14, 26	72	66	-8.3%	\$739,600	\$845,000	+14.3%	\$56.4	\$57.0	+1.0%
Southwest-06, 11, 12, 27, 27RV	47	41	-12.8%	\$530,000	\$620,000	+17.0%	\$25.4	\$27.0	+6.5%
TOTAL COUNTY	186	171	-8.1%	\$770,000	\$889,000	+15.5%	\$182.8	\$184.2	+0.8%
TOTAL CITY/COUNTY	421	372	-11.6%	\$665,000	\$726,000	+9.2%	\$375.9	\$346.6	-7.8%
Eldorado	33	28	-15.2%	\$649,900	\$648,500	-0.2%	\$21.5	\$18.5	-14.1%
Condo/Townhome									
City-01, 02, 03, 3N, 3S, 04N, 04S, 13	122	94	-23.0%	\$428,500	\$422,500	-1.4%	\$62.5	\$49.2	-21.3%
County North-15, 16, 23, 24, 25, 25N, 25S	6	3	-50.0%	\$949,500	\$290,000	-69.5%	\$6.9	\$1.3	-81.2%
County South-06, 07, 08, 10, 11, 12, 14, 26, 27, 27RV	3	1	-66.7%	\$376,000	\$415,000	+10.4%	\$1.1	\$0.4	-63.8%
TOTAL CITY/COUNTY	131	98	-25.2%	\$450,000	\$417,500	-7.2%	\$70.6	\$50.9	-27.9%
Duplex/X-Plex									
TOTAL CITY/COUNTY	1	2	+100.0%	\$660,000	\$790,000	+19.7%	\$0.7	\$1.6	+139.4%
Mobile/Manufactured									
TOTAL CITY/COUNTY	6	2	-66.7%	\$237,500	\$342,500	+44.2%	\$1.5	\$0.7	-53.1%
Residential Land									
Northeast-01	2	7	+250.0%	\$195,500	\$225,000	+15.1%	\$0.4	\$1.5	+286.3%
Northwest-02	1	0	-100.0%	\$179,900	\$0	-100.0%	\$0.2	\$0.0	-100.0%
Southeast-03	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southeast (North)-3N	3	2	-33.3%	\$390,000	\$185,000	-52.6%	\$1.0	\$0.4	-64.0%
Southeast (South)-3S	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southwest-04N, 04S, 13	4	0	-100.0%	\$182,500	\$0	-100.0%	\$0.8	\$0.0	-100.0%
TOTAL CITY	10	9	-10.0%	\$505,000	\$500,000	-1.0%	\$2.4	\$1.9	-21.2%
North-15, 16	6	0	-100.0%	\$137,500	\$0	-100.0%	\$1.2	\$0.0	-100.0%
Northwest-23,24,25,25N,25S	14	26	+85.7%	\$160,000	\$140,000	-12.5%	\$2.4	\$4.2	+72.2%
Southeast-07, 08, 10, 14, 26	10	13	+30.0%	\$140,000	\$175,000	+25.0%	\$1.5	\$2.7	+76.4%
Southwest-06, 11, 12, 27, 27RV	10	8	-20.0%	\$112,000	\$125,000	+11.6%	\$1.1	\$1.1	-0.5%
TOTAL COUNTY	40	47	+17.5%	\$655,000	\$746,000	+13.9%	\$6.3	\$8.0	+27.1%
TOTAL CITY/COUNTY	50	56	+12.0%	\$145,000	\$167,500	+15.5%	\$8.7	\$9.9	+13.8%

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Current as of October 1, 2023. All data from the Santa Fe Association of REALTORS® Multiple Listing Service. Report © 2023 ShowingTime.