

Santa Fe Area Quarterly Property Statistics

Q2 2023

This report calculates specific areas in the MLS for the property types of Single Family, Condo, Townhouse, Mobile, Manufactured, Modular, Duplex and X-Plex.



| Single Family | Closed Sales | | | Median Sales Price | | | Total \$ Volume (in millions) | | |
|--------------------------------|--------------|------------|---------------|--------------------|------------------|--------------|-------------------------------|----------------|--------------|
| | Q2 2022 | Q2 2023 | + / - | Q2 2022 | Q2 2023 | + / - | Q2 2022 | Q2 2023 | + / - |
| Northeast-01 | 47 | 30 | -36.2% | \$1,200,000 | \$1,375,000 | +14.6% | \$60.4 | \$50.9 | -15.8% |
| Northwest-02 | 23 | 17 | -26.1% | \$755,000 | \$650,000 | -13.9% | \$19.0 | \$12.0 | -36.8% |
| Southeast-03 | 0 | 0 | -- | \$0 | \$0 | -- | \$0.0 | \$0.0 | -- |
| Southeast (North)-3N | 25 | 34 | +36.0% | \$881,000 | \$1,037,450 | +17.8% | \$35.3 | \$45.8 | +29.7% |
| Southeast (South)-3S | 9 | 12 | +33.3% | \$840,000 | \$795,000 | -5.4% | \$8.2 | \$21.5 | +162.3% |
| Southwest-04N, 04S, 13 | 133 | 105 | -21.1% | \$453,000 | \$450,000 | -0.7% | \$64.2 | \$50.5 | -21.4% |
| TOTAL CITY | 237 | 198 | -16.5% | \$595,000 | \$604,500 | +1.6% | \$187.1 | \$180.6 | -3.5% |
| North-15, 16 | 16 | 15 | -6.3% | \$660,000 | \$715,000 | +8.3% | \$13.0 | \$15.0 | +15.9% |
| Northwest-23,24,25,25N,25S | 52 | 50 | -3.8% | \$1,395,000 | \$1,286,698 | -7.8% | \$76.8 | \$73.5 | -4.3% |
| Southeast-07, 08, 10, 14, 26 | 69 | 55 | -20.3% | \$720,000 | \$702,000 | -2.5% | \$56.5 | \$46.4 | -17.9% |
| Southwest-06, 11, 12, 27, 27RV | 51 | 48 | -5.9% | \$592,500 | \$659,500 | +11.3% | \$32.3 | \$32.6 | +1.1% |
| TOTAL COUNTY | 188 | 168 | -10.6% | \$765,950 | \$808,050 | +5.5% | \$178.6 | \$167.6 | -6.1% |
| TOTAL CITY/COUNTY | 425 | 366 | -13.9% | \$675,000 | \$695,000 | +3.0% | \$365.7 | \$348.2 | -4.8% |
| Eldorado | 34 | 29 | -14.7% | \$640,000 | \$654,000 | +2.2% | \$23.1 | \$20.1 | -12.9% |

Condo/Townhome

| | | | | | | | | | |
|---|------------|------------|--------------|------------------|------------------|--------------|---------------|---------------|--------------|
| City-01, 02, 03, 3N, 3S, 04N, 04S, 13 | 101 | 109 | +7.9% | \$427,000 | \$406,000 | -4.9% | \$53.6 | \$53.0 | -1.1% |
| County North-15, 16, 23, 24, 25, 25N, 25S | 5 | 3 | -40.0% | \$631,000 | \$630,150 | -0.1% | \$3.4 | \$1.9 | -43.4% |
| County South-06, 07, 08, 10, 11, 12, 14, 26, 27, 27RV | 3 | 5 | +66.7% | \$370,000 | \$428,000 | +15.7% | \$1.1 | \$2.6 | +127.7% |
| TOTAL CITY/COUNTY | 109 | 117 | +7.3% | \$450,000 | \$425,000 | -5.6% | \$58.1 | \$57.5 | -1.1% |

Duplex/X-Plex

| | | | | | | | | | |
|--------------------------|----------|----------|---------------|------------------|--------------------|----------------|--------------|--------------|---------------|
| TOTAL CITY/COUNTY | 5 | 2 | -60.0% | \$593,000 | \$1,221,500 | +106.0% | \$3.3 | \$2.4 | -26.8% |
|--------------------------|----------|----------|---------------|------------------|--------------------|----------------|--------------|--------------|---------------|

Mobile/Manufactured

| | | | | | | | | | |
|--------------------------|----------|----------|---------------|------------------|------------------|--------------|--------------|--------------|---------------|
| TOTAL CITY/COUNTY | 8 | 5 | -37.5% | \$310,500 | \$318,000 | +2.4% | \$2.5 | \$1.5 | -37.7% |
|--------------------------|----------|----------|---------------|------------------|------------------|--------------|--------------|--------------|---------------|

Residential Land

| | | | | | | | | | |
|--------------------------------|-----------|-----------|---------------|------------------|------------------|---------------|---------------|---------------|---------------|
| Northeast-01 | 11 | 15 | +36.4% | \$250,000 | \$37,500 | -85.0% | \$3.6 | \$1.9 | -46.0% |
| Northwest-02 | 2 | 3 | +50.0% | \$482,500 | \$85,000 | -82.4% | \$1.0 | \$0.2 | -74.4% |
| Southeast-03 | 0 | 0 | -- | \$0 | \$0 | -- | \$0.0 | \$0.0 | -- |
| Southeast (North)-3N | 1 | 4 | +300.0% | \$300,000 | \$546,000 | +82.0% | \$0.3 | \$2.0 | +575.7% |
| Southeast (South)-3S | 0 | 0 | -- | \$0 | \$0 | -- | \$0.0 | \$0.0 | -- |
| Southwest-04N, 04S, 13 | 4 | 1 | -75.0% | \$164,500 | \$625,000 | +279.9% | \$0.7 | \$0.6 | -9.9% |
| TOTAL CITY | 18 | 23 | +27.8% | \$520,000 | \$485,125 | -6.7% | \$5.5 | \$4.8 | -12.7% |
| North-15, 16 | 4 | 2 | -50.0% | \$212,000 | \$310,344 | +46.4% | \$0.8 | \$0.6 | -26.9% |
| Northwest-23,24,25,25N,25S | 28 | 22 | -21.4% | \$174,500 | \$167,500 | -4.0% | \$7.4 | \$6.9 | -6.7% |
| Southeast-07, 08, 10, 14, 26 | 20 | 13 | -35.0% | \$147,450 | \$138,000 | -6.4% | \$3.7 | \$2.1 | -44.6% |
| Southwest-06, 11, 12, 27, 27RV | 9 | 12 | +33.3% | \$155,000 | \$115,000 | -25.8% | \$1.8 | \$1.8 | -2.9% |
| TOTAL COUNTY | 61 | 49 | -19.7% | \$648,000 | \$675,000 | +4.2% | \$13.8 | \$11.3 | -17.7% |
| TOTAL CITY/COUNTY | 79 | 72 | -8.9% | \$179,000 | \$140,000 | -21.8% | \$19.3 | \$16.2 | -16.3% |

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Current as of July 1, 2023. All data from the Santa Fe Association of REALTORS® Multiple Listing Service. Report © 2023 ShowingTime.