

Santa Fe Area Quarterly Property Statistics

Q4 2020



This report calculates specific areas in the MLS for the property types of Single Family, Condo, Townhouse, Mobile, Manufactured, Modular, Duplex and X-Plex.

Single Family	Closed Sales			Median Sales Price			Total \$ Volume (in millions)		
	Q4 2019	Q4 2020	+ / -	Q4 2019	Q4 2020	+ / -	Q4 2019	Q4 2020	+ / -
Northeast-01	39	56	+43.6%	\$835,000	\$908,000	+8.7%	\$37.1	\$65.5	+76.7%
Northwest-02	24	18	-25.0%	\$460,500	\$559,000	+21.4%	\$11.8	\$10.8	-9.0%
Southeast-03	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southeast (North)-3N	42	64	+52.4%	\$715,000	\$775,000	+8.4%	\$37.5	\$60.0	+60.1%
Southeast (South)-3S	7	10	+42.9%	\$540,000	\$669,500	+24.0%	\$4.4	\$7.2	+64.6%
Southwest-04N, 04S, 13	134	147	+9.7%	\$313,750	\$350,300	+11.6%	\$42.7	\$55.6	+30.1%
TOTAL CITY	246	295	+19.9%	\$373,500	\$480,000	+28.5%	\$133.5	\$199.0	+49.1%
North-15, 16	13	21	+61.5%	\$625,000	\$995,000	+59.2%	\$8.5	\$25.8	+203.6%
Northwest-24,25,25N,25S	46	61	+32.6%	\$1,060,000	\$995,000	-6.1%	\$49.7	\$69.1	+39.1%
Southeast-07, 08, 10, 14, 26	67	103	+53.7%	\$490,000	\$605,000	+23.5%	\$35.8	\$71.1	+98.6%
Southwest-06, 11, 12, 27, 27RV	53	77	+45.3%	\$389,000	\$417,500	+7.3%	\$22.6	\$34.2	+51.2%
TOTAL COUNTY	179	262	+46.4%	\$549,900	\$606,500	+10.3%	\$116.6	\$200.1	+71.7%
TOTAL CITY/COUNTY	425	557	+31.1%	\$450,000	\$537,764	+19.5%	\$250.1	\$399.2	+59.6%
Eldorado	26	43	+65.4%	\$407,500	\$506,000	+24.2%	\$11.1	\$22.4	+102.3%

Condo/Townhome

City-01, 02, 03, 3N, 3S, 04N, 04S, 13	140	165	+17.9%	\$280,000	\$375,000	+33.9%	\$46.0	\$75.4	+64.0%
County North-15, 16, 24, 25, 25N, 25S	3	5	+66.7%	\$638,000	\$575,000	-9.9%	\$1.8	\$3.2	+80.2%
County South-06, 07, 08, 10, 11, 12, 14, 26, 27, 27RV	1	6	+500.0%	\$249,900	\$359,600	+43.9%	\$0.2	\$2.0	+705.4%
TOTAL CITY/COUNTY	144	176	+22.2%	\$280,000	\$377,500	+34.8%	\$48.0	\$80.6	+67.9%

Duplex/X-Plex

TOTAL CITY/COUNTY	4	5	+25.0%	\$627,500	\$580,000	-7.6%	\$2.5	\$2.6	+0.4%
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Mobile/Manufactured

TOTAL CITY/COUNTY	8	6	-25.0%	\$115,500	\$252,500	+118.6%	\$1.1	\$1.5	+30.5%
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Residential Land

Northeast-01	4	9	+125.0%	\$172,500	\$130,000	-24.6%	\$0.8	\$1.4	+84.1%
Northwest-02	2	2	0.0%	\$192,500	\$150,850	-21.6%	\$0.4	\$0.3	-21.6%
Southeast-03	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southeast (North)-3N	1	1	0.0%	\$215,000	\$295,000	+37.2%	\$0.2	\$0.3	+37.2%
Southeast (South)-3S	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southwest-04N, 04S, 13	2	1	-50.0%	\$115,000	\$110,000	-4.3%	\$0.2	\$0.1	-52.2%
TOTAL CITY	9	13	+44.4%	\$165,000	\$140,000	-15.2%	\$1.6	\$2.1	+32.3%
North-15, 16	7	1	-85.7%	\$150,000	\$175,000	+16.7%	\$2.7	\$0.2	-93.6%
Northwest-24,25,25N,25S	32	40	+25.0%	\$145,500	\$139,150	-4.4%	\$5.7	\$6.9	+20.9%
Southeast-07, 08, 10, 14, 26	23	31	+34.8%	\$110,000	\$122,000	+10.9%	\$2.8	\$5.2	+86.0%
Southwest-06, 11, 12, 27, 27RV	8	16	+100.0%	\$58,750	\$82,500	+40.4%	\$0.6	\$1.5	+173.3%
TOTAL COUNTY	70	88	+25.7%	\$117,450	\$121,000	+3.0%	\$11.8	\$13.8	+17.4%
TOTAL CITY/COUNTY	79	101	+27.8%	\$130,000	\$125,000	-3.8%	\$13.4	\$15.9	+19.1%

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