

# Santa Fe Area Quarterly Property Statistics

## Q3 2020



This report calculates specific areas in the MLS for the property types of Single Family, Condo, Townhouse, Mobile, Manufactured, Modular, Duplex and X-Plex.

| Single Family                  | Closed Sales |            |               | Median Sales Price |                  |               | Total \$ Volume (in millions) |                |               |
|--------------------------------|--------------|------------|---------------|--------------------|------------------|---------------|-------------------------------|----------------|---------------|
|                                | Q3 2019      | Q3 2020    | + / -         | Q3 2019            | Q3 2020          | + / -         | Q3 2019                       | Q3 2020        | + / -         |
| Northeast-01                   | 35           | 51         | +45.7%        | \$850,000          | \$830,512        | -2.3%         | \$36.3                        | \$45.2         | +24.2%        |
| Northwest-02                   | 18           | 23         | +27.8%        | \$546,422          | \$490,000        | -10.3%        | \$11.7                        | \$13.1         | +12.4%        |
| Southeast-03                   | 0            | 0          | --            | \$0                | \$0              | --            | \$0.0                         | \$0.0          | --            |
| Southeast (North)-3N           | 59           | 60         | +1.7%         | \$637,000          | \$890,000        | +39.7%        | \$53.6                        | \$64.5         | +20.2%        |
| Southeast (South)-3S           | 10           | 11         | +10.0%        | \$630,000          | \$625,000        | -0.8%         | \$6.1                         | \$6.9          | +14.0%        |
| Southwest-04N, 04S, 13         | 173          | 153        | -11.6%        | \$302,000          | \$347,000        | +14.9%        | \$55.9                        | \$56.7         | +1.5%         |
| <b>TOTAL CITY</b>              | <b>295</b>   | <b>298</b> | <b>+1.0%</b>  | <b>\$396,500</b>   | <b>\$461,500</b> | <b>+16.4%</b> | <b>\$163.7</b>                | <b>\$186.5</b> | <b>+13.9%</b> |
| North-15, 16                   | 19           | 23         | +21.1%        | \$850,000          | \$575,000        | -32.4%        | \$17.8                        | \$20.9         | +17.7%        |
| Northwest-24,25,25N,25S        | 49           | 79         | +61.2%        | \$875,000          | \$980,752        | +12.1%        | \$52.3                        | \$94.4         | +80.6%        |
| Southeast-07, 08, 10, 14, 26   | 92           | 92         | 0.0%          | \$530,950          | \$550,301        | +3.6%         | \$52.3                        | \$56.7         | +8.4%         |
| Southwest-06, 11, 12, 27, 27RV | 65           | 66         | +1.5%         | \$379,000          | \$459,500        | +21.2%        | \$27.3                        | \$31.0         | +13.9%        |
| <b>TOTAL COUNTY</b>            | <b>225</b>   | <b>260</b> | <b>+15.6%</b> | <b>\$545,000</b>   | <b>\$600,000</b> | <b>+10.1%</b> | <b>\$149.6</b>                | <b>\$203.0</b> | <b>+35.7%</b> |
| <b>TOTAL CITY/COUNTY</b>       | <b>520</b>   | <b>558</b> | <b>+7.3%</b>  | <b>\$448,063</b>   | <b>\$536,995</b> | <b>+19.8%</b> | <b>\$313.3</b>                | <b>\$389.5</b> | <b>+24.3%</b> |
| Eldorado                       | 36           | 36         | 0.0%          | \$419,500          | \$478,547        | +14.1%        | \$15.6                        | \$17.2         | +10.1%        |

## Condo/Townhome

|   |            |            |              |                  |                  |              |               |               |              |
|---|------------|------------|--------------|------------------|------------------|--------------|---------------|---------------|--------------|
| City-01, 02, 03, 3N, 3S, 04N, 04S, 13                 | 170        | 154        | -9.4%        | \$326,500        | \$314,000        | -3.8%        | \$70.2        | \$64.2        | -8.5%        |
| County North-15, 16, 24, 25, 25N, 25S                 | 7          | 6          | -14.3%       | \$340,000        | \$493,000        | +45.0%       | \$3.3         | \$3.1         | -6.4%        |
| County South-06, 07, 08, 10, 11, 12, 14, 26, 27, 27RV | 5          | 8          | +60.0%       | \$278,000        | \$349,000        | +25.5%       | \$1.4         | \$2.7         | +94.3%       |
| <b>TOTAL CITY/COUNTY</b>                              | <b>182</b> | <b>168</b> | <b>-7.7%</b> | <b>\$324,950</b> | <b>\$316,750</b> | <b>-2.5%</b> | <b>\$74.9</b> | <b>\$70.0</b> | <b>-6.6%</b> |

## Duplex/X-Plex

|                          |          |          |               |                  |                  |              |              |              |               |
|--------------------------|----------|----------|---------------|------------------|------------------|--------------|--------------|--------------|---------------|
| <b>TOTAL CITY/COUNTY</b> | <b>3</b> | <b>2</b> | <b>-33.3%</b> | <b>\$776,650</b> | <b>\$705,000</b> | <b>-9.2%</b> | <b>\$2.5</b> | <b>\$1.4</b> | <b>-43.2%</b> |
|--------------------------|----------|----------|---------------|------------------|------------------|--------------|--------------|--------------|---------------|

## Mobile/Manufactured

|                          |          |          |               |                  |                  |               |              |              |               |
|--------------------------|----------|----------|---------------|------------------|------------------|---------------|--------------|--------------|---------------|
| <b>TOTAL CITY/COUNTY</b> | <b>4</b> | <b>6</b> | <b>+50.0%</b> | <b>\$185,750</b> | <b>\$255,000</b> | <b>+37.3%</b> | <b>\$0.7</b> | <b>\$1.4</b> | <b>+96.4%</b> |
|--------------------------|----------|----------|---------------|------------------|------------------|---------------|--------------|--------------|---------------|

## Residential Land

|                                |           |           |               |                  |                  |               |              |               |               |
|--------------------------------|-----------|-----------|---------------|------------------|------------------|---------------|--------------|---------------|---------------|
| Northeast-01                   | 3         | 10        | +233.3%       | \$255,000        | \$149,000        | -41.6%        | \$0.9        | \$1.5         | +72.4%        |
| Northwest-02                   | 5         | 2         | -60.0%        | \$179,450        | \$192,500        | +7.3%         | \$0.8        | \$0.4         | -53.6%        |
| Southeast-03                   | 0         | 0         | --            | \$0              | \$0              | --            | \$0.0        | \$0.0         | --            |
| Southeast (North)-3N           | 2         | 3         | +50.0%        | \$207,500        | \$284,000        | +36.9%        | \$0.4        | \$0.8         | +98.6%        |
| Southeast (South)-3S           | 1         | 1         | 0.0%          | \$78,000         | \$145,000        | +85.9%        | \$0.1        | \$0.1         | +85.9%        |
| Southwest-04N, 04S, 13         | 6         | 5         | -16.7%        | \$120,000        | \$130,000        | +8.3%         | \$0.9        | \$0.7         | -29.9%        |
| <b>TOTAL CITY</b>              | <b>17</b> | <b>21</b> | <b>+23.5%</b> | <b>\$130,000</b> | <b>\$153,000</b> | <b>+17.7%</b> | <b>\$3.2</b> | <b>\$3.5</b>  | <b>+12.3%</b> |
| North-15, 16                   | 1         | 8         | +700.0%       | \$270,000        | \$102,500        | -62.0%        | \$0.3        | \$1.1         | +303.1%       |
| Northwest-24,25,25N,25S        | 28        | 29        | +3.6%         | \$115,000        | \$117,500        | +2.2%         | \$4.1        | \$4.6         | +11.3%        |
| Southeast-07, 08, 10, 14, 26   | 14        | 17        | +21.4%        | \$77,500         | \$105,000        | +35.5%        | \$1.0        | \$1.9         | +89.1%        |
| Southwest-06, 11, 12, 27, 27RV | 11        | 13        | +18.2%        | \$92,000         | \$110,000        | +19.6%        | \$1.0        | \$1.7         | +59.8%        |
| <b>TOTAL COUNTY</b>            | <b>54</b> | <b>67</b> | <b>+24.1%</b> | <b>\$88,250</b>  | <b>\$110,000</b> | <b>+24.6%</b> | <b>\$6.5</b> | <b>\$9.3</b>  | <b>+43.7%</b> |
| <b>TOTAL CITY/COUNTY</b>       | <b>71</b> | <b>88</b> | <b>+23.9%</b> | <b>\$104,500</b> | <b>\$118,750</b> | <b>+13.6%</b> | <b>\$9.6</b> | <b>\$12.8</b> | <b>+33.8%</b> |

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