

Santa Fe Area Quarterly Property Statistics

Q4 2019



This report calculates specific areas in the MLS for the property types of Single Family, Condo, Townhouse, Mobile, Manufactured, Modular, Duplex and X-Plex.

Single Family	Closed Sales			Median Sales Price			Total \$ Volume (in millions)		
	Q4 2018	Q4 2019	+ / -	Q4 2018	Q4 2019	+ / -	Q4 2018	Q4 2019	+ / -
Northeast-01	32	39	+21.9%	\$950,000	\$835,000	-12.1%	\$31.4	\$37.1	+18.0%
Northwest-02	18	23	+27.8%	\$497,500	\$452,000	-9.1%	\$9.3	\$11.3	+22.2%
Southeast-03	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southeast (North)-3N	51	40	-21.6%	\$655,000	\$715,000	+9.2%	\$42.9	\$35.7	-16.6%
Southeast (South)-3S	12	6	-50.0%	\$511,500	\$625,000	+22.2%	\$7.1	\$4.1	-42.6%
Southwest-04N, 04S, 13	137	124	-9.5%	\$299,000	\$315,000	+5.4%	\$43.0	\$39.9	-7.3%
TOTAL CITY	250	232	-7.2%	\$405,000	\$384,000	-5.2%	\$133.7	\$128.1	-4.2%
North-15, 16	12	12	0.0%	\$473,000	\$638,514	+35.0%	\$6.8	\$8.4	+22.0%
Northwest-24,25,25N,25S	64	46	-28.1%	\$855,500	\$1,060,000	+23.9%	\$62.1	\$49.7	-20.0%
Southeast-07, 08, 10, 14, 26	69	67	-2.9%	\$522,500	\$490,000	-6.2%	\$41.0	\$35.8	-12.7%
Southwest-06, 11, 12, 27	65	36	-44.6%	\$355,000	\$389,000	+9.6%	\$22.9	\$15.2	-33.7%
TOTAL COUNTY	210	161	-23.3%	\$505,995	\$565,000	+11.7%	\$132.9	\$109.0	-17.9%
TOTAL CITY/COUNTY	460	393	-14.6%	\$460,000	\$460,000	0.0%	\$266.6	\$237.1	-11.0%
Eldorado	31	26	-16.1%	\$459,000	\$407,500	-11.2%	\$13.9	\$11.1	-20.4%

Condo/Townhome

City-01, 02, 03, 3N, 3S, 04N, 04S, 13	120	137	+14.2%	\$284,000	\$280,000	-1.4%	\$40.9	\$45.2	+10.5%
County North-15, 16, 24, 25, 25N, 25S	5	3	-40.0%	\$420,000	\$638,000	+51.9%	\$2.2	\$1.8	-21.6%
County South-06, 07, 08, 10, 11, 12, 14, 26, 27	3	0	-100.0%	\$235,000	\$0	-100.0%	\$0.7	\$0.0	-100.0%
TOTAL CITY/COUNTY	128	140	+9.4%	\$284,000	\$280,000	-1.4%	\$43.8	\$46.9	+7.1%

Duplex/X-Plex

TOTAL CITY/COUNTY	2	4	+100.0%	\$320,000	\$627,500	+96.1%	\$0.6	\$2.5	+297.7%
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Mobile/Manufactured

TOTAL CITY/COUNTY	7	7	0.0%	\$141,000	\$99,000	-29.8%	\$1.1	\$1.0	-11.3%
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Residential Land

Northeast-01	6	4	-33.3%	\$132,500	\$172,500	+30.2%	\$1.0	\$0.8	-26.4%
Northwest-02	2	2	0.0%	\$117,500	\$192,500	+63.8%	\$0.2	\$0.4	+63.8%
Southeast-03	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southeast (North)-3N	3	1	-66.7%	\$190,000	\$215,000	+13.2%	\$0.7	\$0.2	-68.8%
Southeast (South)-3S	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southwest-04N, 04S, 13	3	2	-33.3%	\$165,000	\$115,000	-30.3%	\$0.8	\$0.2	-72.0%
TOTAL CITY	14	9	-35.7%	\$143,750	\$165,000	+14.8%	\$2.8	\$1.6	-42.8%
North-15, 16	4	6	+50.0%	\$197,500	\$192,500	-2.5%	\$1.4	\$2.7	+88.9%
Northwest-24,25,25N,25S	26	30	+15.4%	\$147,500	\$139,750	-5.3%	\$4.6	\$5.1	+13.0%
Southeast-07, 08, 10, 14, 26	22	21	-4.5%	\$75,000	\$110,000	+46.7%	\$3.2	\$2.7	-17.4%
Southwest-06, 11, 12, 27	6	7	+16.7%	\$88,750	\$60,000	-32.4%	\$0.6	\$0.5	-21.4%
TOTAL COUNTY	58	64	+10.3%	\$115,000	\$117,450	+2.1%	\$9.8	\$11.0	+11.8%
TOTAL CITY/COUNTY	72	73	+1.4%	\$125,000	\$130,000	+4.0%	\$12.6	\$12.6	-0.2%

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