

Santa Fe Area Quarterly Property Statistics

Q3 2018



This report calculates specific areas in the MLS for the property types of Single Family, Condo, Townhouse, Mobile, Manufactured, Modular, Duplex and X-Plex.

Single Family	Closed Sales			Median Sales Price			Total \$ Volume (in millions)		
	Q3 2017	Q3 2018	+ / -	Q3 2017	Q3 2018	+ / -	Q3 2017	Q3 2018	+ / -
Northeast-01	46	38	-17.4%	\$747,500	\$737,000	-1.4%	\$39.5	\$30.4	-23.0%
Northwest-02	22	19	-13.6%	\$412,500	\$475,000	+15.2%	\$9.6	\$10.8	+12.4%
Southeast-03	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southeast (North)-3N	44	53	+20.5%	\$650,250	\$773,414	+18.9%	\$30.5	\$60.4	+98.0%
Southeast (South)-3S	12	12	0.0%	\$490,750	\$570,025	+16.2%	\$6.5	\$7.7	+17.8%
Southwest-04N, 04S, 13	163	157	-3.7%	\$260,000	\$287,000	+10.4%	\$44.8	\$49.0	+9.4%
TOTAL CITY	287	279	-2.8%	\$324,000	\$394,000	+21.6%	\$130.9	\$158.3	+20.9%
North-15, 16	22	14	-36.4%	\$453,750	\$755,000	+66.4%	\$17.5	\$16.5	-5.6%
Northwest-24,25,25N,25S	60	41	-31.7%	\$812,000	\$735,590	-9.4%	\$53.8	\$34.7	-35.5%
Southeast-07, 08, 10, 14, 26	91	72	-20.9%	\$425,000	\$466,450	+9.8%	\$42.6	\$37.9	-11.1%
Southwest-06, 11, 12, 27	48	54	+12.5%	\$330,250	\$361,250	+9.4%	\$16.5	\$20.1	+21.8%
TOTAL COUNTY	221	181	-18.1%	\$464,500	\$475,000	+2.3%	\$130.4	\$109.2	-16.3%
TOTAL CITY/COUNTY	508	460	-10.4%	\$388,250	\$422,940	+8.9%	\$261.3	\$267.4	+2.4%
Eldorado	46	36	-21.7%	\$388,000	\$418,250	+7.8%	\$18.0	\$15.4	-14.8%

Condo/Townhome

City-01, 02, 03, 3N, 3S, 04N, 04S, 13	121	144	+19.0%	\$245,500	\$258,505	+5.3%	\$37.6	\$46.3	+23.3%
County North-15, 16, 24, 25, 25N, 25S	7	6	-14.3%	\$364,000	\$487,500	+33.9%	\$3.1	\$3.7	+19.6%
County South-06, 07, 08, 10, 11, 12, 14, 26, 27	3	6	+100.0%	\$237,500	\$277,000	+16.6%	\$0.7	\$1.7	+143.4%
TOTAL CITY/COUNTY	131	156	+19.1%	\$247,000	\$267,000	+8.1%	\$41.4	\$51.7	+25.1%

Duplex/X-Plex

TOTAL CITY/COUNTY	0	1	--	\$0	\$450,000	--	\$0.0	\$0.5	--
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Mobile/Manufactured

TOTAL CITY/COUNTY	10	11	+10.0%	\$187,500	\$160,000	-14.7%	\$1.9	\$2.0	+8.3%
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Residential Land

Northeast-01	5	11	+120.0%	\$161,500	\$230,000	+42.4%	\$0.9	\$2.6	+178.6%
Northwest-02	1	1	0.0%	\$225,000	\$87,500	-61.1%	\$0.2	\$0.1	-61.1%
Southeast-03	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southeast (North)-3N	5	0	-100.0%	\$340,000	\$0	-100.0%	\$2.6	\$0.0	-100.0%
Southeast (South)-3S	1	1	0.0%	\$335,000	\$155,000	-53.7%	\$0.3	\$0.2	-53.7%
Southwest-04N, 04S, 13	3	1	-66.7%	\$105,000	\$95,000	-9.5%	\$0.3	\$0.1	-66.1%
TOTAL CITY	15	14	-6.7%	\$225,000	\$197,500	-12.2%	\$4.3	\$2.9	-32.7%
North-15, 16	1	5	+400.0%	\$344,000	\$215,000	-37.5%	\$0.3	\$1.1	+221.2%
Northwest-24,25,25N,25S	20	23	+15.0%	\$125,000	\$150,000	+20.0%	\$2.5	\$4.1	+64.2%
Southeast-07, 08, 10, 14, 26	14	14	0.0%	\$92,000	\$94,500	+2.7%	\$1.4	\$2.0	+35.7%
Southwest-06, 11, 12, 27	12	7	-41.7%	\$73,750	\$87,000	+18.0%	\$0.9	\$0.7	-24.9%
TOTAL COUNTY	47	49	+4.3%	\$100,000	\$132,500	+32.5%	\$5.1	\$7.8	+51.2%
TOTAL CITY/COUNTY	62	63	+1.6%	\$120,000	\$150,000	+25.0%	\$9.5	\$10.7	+12.9%