

# Santa Fe Area Quarterly Property Statistics

## Q4 2018



This report calculates specific areas in the MLS for the property types of Single Family, Condo, Townhouse, Mobile, Manufactured, Modular, Duplex and X-Plex.

Single Family	Closed Sales			Median Sales Price			Total \$ Volume (in millions)		
	Q4 2017	Q4 2018	+ / -	Q4 2017	Q4 2018	+ / -	Q4 2017	Q4 2018	+ / -
Northeast-01	43	32	-25.6%	\$642,000	\$950,000	+48.0%	\$32.8	\$31.4	-4.1%
Northwest-02	21	19	-9.5%	\$400,000	\$495,000	+23.8%	\$9.1	\$9.6	+6.3%
Southeast-03	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southeast (North)-3N	38	50	+31.6%	\$608,700	\$650,000	+6.8%	\$34.0	\$41.8	+22.8%
Southeast (South)-3S	13	12	-7.7%	\$455,000	\$511,500	+12.4%	\$6.1	\$7.1	+16.3%
Southwest-04N, 04S, 13	140	130	-7.1%	\$258,500	\$298,245	+15.4%	\$38.2	\$40.6	+6.2%
<b>TOTAL CITY</b>	<b>255</b>	<b>243</b>	<b>-4.7%</b>	<b>\$325,000</b>	<b>\$412,500</b>	<b>+26.9%</b>	<b>\$120.2</b>	<b>\$130.6</b>	<b>+8.6%</b>
North-15, 16	18	12	-33.3%	\$421,000	\$473,000	+12.4%	\$15.1	\$6.8	-54.7%
Northwest-24,25,25N,25S	61	61	0.0%	\$810,000	\$848,000	+4.7%	\$56.6	\$59.4	+4.8%
Southeast-07, 08, 10, 14, 26	69	67	-2.9%	\$450,000	\$522,500	+16.1%	\$33.1	\$40.1	+21.1%
Southwest-06, 11, 12, 27	51	65	+27.5%	\$300,000	\$355,000	+18.3%	\$16.9	\$22.9	+35.9%
<b>TOTAL COUNTY</b>	<b>199</b>	<b>205</b>	<b>+3.0%</b>	<b>\$505,000</b>	<b>\$499,000</b>	<b>-1.2%</b>	<b>\$121.7</b>	<b>\$129.2</b>	<b>+6.2%</b>
<b>TOTAL CITY/COUNTY</b>	<b>454</b>	<b>448</b>	<b>-0.8%</b>	<b>\$381,250</b>	<b>\$460,000</b>	<b>+20.7%</b>	<b>\$241.9</b>	<b>\$259.8</b>	<b>+7.4%</b>
Eldorado	33	30	-9.1%	\$345,323	\$459,500	+33.1%	\$12.2	\$13.6	+11.6%

## Condo/Townhome

City-01, 02, 03, 3N, 3S, 04N, 04S, 13	124	119	-4.0%	\$265,000	\$290,000	+9.4%	\$40.7	\$40.7	-0.2%
County North-15, 16, 24, 25, 25N, 25S	6	5	-16.7%	\$425,000	\$420,000	-1.2%	\$2.9	\$2.2	-22.1%
County South-06, 07, 08, 10, 11, 12, 14, 26, 27	4	3	-25.0%	\$229,500	\$235,000	+2.4%	\$1.0	\$0.7	-25.4%
<b>TOTAL CITY/COUNTY</b>	<b>134</b>	<b>127</b>	<b>-5.2%</b>	<b>\$266,250</b>	<b>\$290,000</b>	<b>+8.9%</b>	<b>\$44.6</b>	<b>\$43.6</b>	<b>-2.1%</b>

## Duplex/X-Plex

<b>TOTAL CITY/COUNTY</b>	<b>3</b>	<b>2</b>	<b>-33.3%</b>	<b>\$312,500</b>	<b>\$320,000</b>	<b>+2.4%</b>	<b>\$1.3</b>	<b>\$0.6</b>	<b>-51.4%</b>
--------------------------	----------	----------	---------------	------------------	------------------	--------------	--------------	--------------	---------------

## Mobile/Manufactured

<b>TOTAL CITY/COUNTY</b>	<b>6</b>	<b>7</b>	<b>+16.7%</b>	<b>\$156,750</b>	<b>\$141,000</b>	<b>-10.0%</b>	<b>\$1.0</b>	<b>\$1.1</b>	<b>+9.8%</b>
--------------------------	----------	----------	---------------	------------------	------------------	---------------	--------------	--------------	--------------

## Residential Land

Northeast-01	4	6	+50.0%	\$315,000	\$132,500	-57.9%	\$1.4	\$1.0	-25.6%
Northwest-02	1	2	+100.0%	\$266,330	\$117,500	-55.9%	\$0.3	\$0.2	-11.8%
Southeast-03	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southeast (North)-3N	3	3	0.0%	\$500,000	\$190,000	-62.0%	\$1.8	\$0.7	-61.5%
Southeast (South)-3S	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southwest-04N, 04S, 13	4	3	-25.0%	\$100,000	\$165,000	+65.0%	\$0.5	\$0.8	+50.9%
<b>TOTAL CITY</b>	<b>12</b>	<b>14</b>	<b>+16.7%</b>	<b>\$270,665</b>	<b>\$143,750</b>	<b>-46.9%</b>	<b>\$4.0</b>	<b>\$2.8</b>	<b>-30.4%</b>
North-15, 16	3	4	+33.3%	\$237,000	\$197,500	-16.7%	\$0.6	\$1.4	+121.7%
Northwest-24,25,25N,25S	23	26	+13.0%	\$150,000	\$147,500	-1.7%	\$3.7	\$4.6	+22.3%
Southeast-07, 08, 10, 14, 26	12	22	+83.3%	\$90,000	\$75,000	-16.7%	\$2.9	\$3.2	+12.6%
Southwest-06, 11, 12, 27	7	6	-14.3%	\$59,000	\$88,750	+50.4%	\$0.5	\$0.6	+33.7%
<b>TOTAL COUNTY</b>	<b>45</b>	<b>58</b>	<b>+28.9%</b>	<b>\$110,000</b>	<b>\$115,000</b>	<b>+4.5%</b>	<b>\$7.7</b>	<b>\$9.8</b>	<b>+27.7%</b>
<b>TOTAL CITY/COUNTY</b>	<b>57</b>	<b>72</b>	<b>+26.3%</b>	<b>\$138,000</b>	<b>\$125,000</b>	<b>-9.4%</b>	<b>\$11.7</b>	<b>\$12.6</b>	<b>+7.9%</b>