

Santa Fe Area Quarterly Property Statistics

Q1 2012



Single Family	Closed Sales			Median Sales Price			Total \$ Volume (in millions)		
	Q1 2011	Q1 2012	+ / -	Q1 2011	Q1 2012	+ / -	Q1 2011	Q1 2012	+ / -
Northeast-01	18	24	+33.3%	\$953,403	\$644,843	-32.4%	\$18.7	\$19.4	+3.3%
Northwest-02	7	16	+128.6%	\$291,720	\$442,500	+51.7%	\$2.3	\$6.6	+191.8%
Southeast-03	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southeast (North)-3N	21	29	+38.1%	\$649,900	\$839,000	+29.1%	\$18.3	\$24.6	+34.3%
Southeast (South)-3S	7	2	-71.4%	\$415,000	\$439,500	+5.9%	\$3.1	\$0.9	-72.0%
Southwest-04N, 04S, 13	61	61	0.0%	\$205,000	\$195,700	-4.5%	\$13.0	\$12.3	-5.0%
TOTAL CITY	114	132	+15.8%	\$277,500	\$290,000	+4.5%	\$55.4	\$63.8	+15.1%
North-15, 16	6	13	+116.7%	\$225,000	\$695,000	+208.9%	\$11.0	\$8.3	-24.5%
Northwest-24,25,25N,25S	36	27	-25.0%	\$835,000	\$750,000	-10.2%	\$31.2	\$20.4	-34.7%
Southeast-07, 08, 10, 14, 26	37	47	+27.0%	\$355,000	\$350,000	-1.4%	\$15.2	\$17.2	+13.5%
Southwest-06, 11, 12, 27	21	30	+42.9%	\$325,000	\$270,829	-16.7%	\$7.3	\$8.1	+12.1%
TOTAL COUNTY	100	117	+17.0%	\$422,000	\$385,000	-8.8%	\$64.6	\$54.1	-16.4%
TOTAL CITY/COUNTY	214	249	+16.4%	\$355,000	\$352,500	-0.7%	\$120.1	\$117.8	-1.9%
Eldorado	13	25	+92.3%	\$342,000	\$298,000	-12.9%	\$4.4	\$7.7	+72.5%

Condo/Townhome

City-01, 02, 03, 3N, 3S, 04N, 04S, 13	53	63	+18.9%	\$265,000	\$190,500	-28.1%	\$15.1	\$15.5	+2.2%
County North-15, 16, 24, 25	2	2	0.0%	\$437,500	\$240,000	-45.1%	\$0.9	\$0.5	-45.1%
County South-06, 07, 08, 10, 11, 12, 14, 26, 27	2	0	-100.0%	\$235,000	\$0	-100.0%	\$0.5	\$0.0	-100.0%
TOTAL CITY/COUNTY	57	65	+14.0%	\$255,000	\$191,600	-24.9%	\$16.5	\$15.9	-3.2%

Duplex/X-Plex

TOTAL CITY/COUNTY	3	3	0.0%	\$225,000	\$275,000	+22.2%	\$0.8	\$1.4	+74.4%
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Mobile/Manufactured

TOTAL CITY/COUNTY	3	9	+200.0%	\$180,000	\$140,000	-22.2%	\$0.5	\$1.2	+153.8%
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Residential Land

Northeast-01	5	1	-80.0%	\$159,000	\$155,000	-2.5%	\$0.9	\$0.2	-82.5%
Northwest-02	4	0	-100.0%	\$191,000	\$0	-100.0%	\$0.8	\$0.0	-100.0%
Southeast-03	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southeast (North)-3N	2	4	+100.0%	\$180,000	\$145,000	-19.4%	\$0.4	\$0.6	+79.2%
Southeast (South)-3S	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southwest-04N, 04S, 13	2	2	0.0%	\$90,000	\$90,000	0.0%	\$0.2	\$0.2	0.0%
TOTAL CITY	13	7	-46.2%	\$159,000	\$135,000	-15.1%	\$2.2	\$1.0	-55.1%

North-15, 16	3	0	-100.0%	\$375,000	\$0	-100.0%	\$0.9	\$0.0	-100.0%
Northwest-24,25,25N,25S	8	14	+75.0%	\$149,000	\$79,000	-47.0%	\$1.4	\$1.2	-11.9%
Southeast-07, 08, 10, 14, 26	4	6	+50.0%	\$155,500	\$167,250	+7.6%	\$0.7	\$1.1	+63.4%
Southwest-06, 11, 12, 27	4	4	0.0%	\$147,000	\$47,250	-67.9%	\$2.2	\$0.2	-91.6%
TOTAL COUNTY	19	24	+26.3%	\$180,000	\$80,750	-55.1%	\$5.1	\$2.5	-51.5%

TOTAL CITY/COUNTY	32	31	-3.1%	\$169,500	\$98,000	-42.2%	\$7.3	\$3.5	-52.6%
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