

Santa Fe Area Quarterly Property Statistics

Q1 2016



Single Family	Closed Sales			Median Sales Price			Total \$ Volume (in millions)		
	Q1 2015	Q1 2016	+ / -	Q1 2015	Q1 2016	+ / -	Q1 2015	Q1 2016	+ / -
Northeast-01	27	16	-40.7%	\$620,000	\$805,000	+29.8%	\$21.4	\$14.8	-31.1%
Northwest-02	9	16	+77.8%	\$450,000	\$400,425	-11.0%	\$4.6	\$6.6	+44.1%
Southeast-03	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southeast (North)-3N	32	25	-21.9%	\$525,000	\$488,650	-6.9%	\$23.0	\$18.2	-20.7%
Southeast (South)-3S	6	7	+16.7%	\$430,119	\$450,000	+4.6%	\$2.9	\$2.8	-2.8%
Southwest-04N, 04S, 13	104	88	-15.4%	\$216,950	\$230,000	+6.0%	\$22.8	\$21.4	-6.4%
TOTAL CITY	178	152	-14.6%	\$261,000	\$283,875	+8.8%	\$74.7	\$63.7	-14.7%
North-15, 16	8	10	+25.0%	\$426,000	\$325,000	-23.7%	\$3.7	\$4.0	+6.3%
Northwest-24,25,25N,25S	29	48	+65.5%	\$565,000	\$720,000	+27.4%	\$19.5	\$41.9	+115.2%
Southeast-07, 08, 10, 14, 26	51	51	0.0%	\$430,000	\$395,560	-8.0%	\$24.6	\$23.1	-6.1%
Southwest-06, 11, 12, 27	31	37	+19.4%	\$308,366	\$296,900	-3.7%	\$10.0	\$11.9	+19.1%
TOTAL COUNTY	119	146	+22.7%	\$435,000	\$431,750	-0.7%	\$57.8	\$80.8	+39.9%
TOTAL CITY/COUNTY	297	298	+4.0%	\$337,000	\$362,000	+7.4%	\$132.5	\$144.5	+9.1%
Eldorado	21	25	+19.0%	\$345,000	\$355,000	+2.9%	\$7.7	\$8.8	+15.4%
Condo/Townhome									
City-01, 02, 03, 3N, 3S, 04N, 04S, 13	82	76	-7.3%	\$208,000	\$208,500	+0.2%	\$22.0	\$19.8	-10.1%
County North-15, 16, 24, 25, 25N, 25S	7	3	-57.1%	\$475,000	\$365,000	-23.2%	\$3.3	\$1.2	-65.1%
County South-06, 07, 08, 10, 11, 12, 14, 26, 27	4	6	+50.0%	\$183,000	\$186,500	+1.9%	\$0.8	\$1.1	+49.3%
TOTAL CITY/COUNTY	93	85	-8.6%	\$220,000	\$207,000	-5.9%	\$26.0	\$22.0	-15.4%
Duplex/X-Plex									
TOTAL CITY/COUNTY	1	2	+100.0%	\$210,000	\$297,500	+41.7%	\$0.2	\$0.6	+183.3%
Mobile/Manufactured									
TOTAL CITY/COUNTY	3	5	+66.7%	\$150,000	\$180,000	+20.0%	\$0.4	\$0.8	+71.2%
Residential Land									
Northeast-01	3	3	0.0%	\$205,000	\$140,000	-31.7%	\$1.0	\$0.4	-54.1%
Northwest-02	1	0	-100.0%	\$0	\$0	--	\$0.0	\$0.0	--
Southeast-03	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southeast (North)-3N	1	4	+300.0%	\$700,000	\$189,000	-73.0%	\$0.7	\$0.8	+18.3%
Southeast (South)-3S	0	1	--	\$0	\$75,000	--	\$0.0	\$0.1	--
Southwest-04N, 04S, 13	2	4	+100.0%	\$80,000	\$106,500	+33.1%	\$0.2	\$0.5	+226.8%
TOTAL CITY	7	12	+71.4%	\$190,000	\$140,000	-26.3%	\$1.8	\$1.9	+2.2%
North-15, 16	1	1	0.0%	\$170,000	\$155,000	-8.8%	\$0.2	\$0.2	-8.8%
Northwest-24,25,25N,25S	15	13	-13.3%	\$87,500	\$130,000	+48.6%	\$2.0	\$1.9	-5.9%
Southeast-07, 08, 10, 14, 26	4	4	0.0%	\$225,000	\$78,500	-65.1%	\$0.9	\$0.4	-56.0%
Southwest-06, 11, 12, 27	7	5	-28.6%	\$65,000	\$103,000	+58.5%	\$0.6	\$0.4	-24.9%
TOTAL COUNTY	27	23	-14.8%	\$87,500	\$110,000	+25.7%	\$3.7	\$2.9	-21.6%
TOTAL CITY/COUNTY	34	35	+2.9%	\$97,500	\$120,000	+23.1%	\$5.7	\$4.8	-16.8%