

# Santa Fe Area Quarterly Property Statistics

## Q1 2014



Single Family	Closed Sales			Median Sales Price			Total \$ Volume (in millions)		
	Q1 2013	Q1 2014	+ / -	Q1 2013	Q1 2014	+ / -	Q1 2013	Q1 2014	+ / -
Northeast-01	19	30	+57.9%	\$631,415	\$645,000	+2.2%	\$15.4	\$19.2	+24.5%
Northwest-02	20	9	-55.0%	\$298,852	\$325,000	+8.7%	\$5.7	\$3.0	-47.8%
Southeast-03	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southeast (North)-3N	26	34	+30.8%	\$448,500	\$549,786	+22.6%	\$14.9	\$25.1	+68.4%
Southeast (South)-3S	6	9	+50.0%	\$312,000	\$450,000	+44.2%	\$1.9	\$4.5	+131.5%
Southwest-04N, 04S, 13	85	83	-2.4%	\$200,000	\$197,000	-1.5%	\$17.8	\$17.5	-1.9%
<b>TOTAL CITY</b>	<b>156</b>	<b>165</b>	<b>+5.8%</b>	<b>\$247,975</b>	<b>\$285,000</b>	<b>+14.9%</b>	<b>\$55.8</b>	<b>\$69.2</b>	<b>+24.1%</b>
North-15, 16	8	11	+37.5%	\$456,000	\$486,000	+6.6%	\$5.5	\$5.9	+7.7%
Northwest-24,25,25N,25S	23	38	+65.2%	\$710,000	\$743,399	+4.7%	\$16.5	\$28.8	+75.3%
Southeast-07, 08, 10, 14, 26	48	56	+16.7%	\$372,500	\$326,000	-12.5%	\$19.2	\$22.7	+18.2%
Southwest-06, 11, 12, 27	36	32	-11.1%	\$318,000	\$282,089	-11.3%	\$11.6	\$9.7	-16.1%
<b>TOTAL COUNTY</b>	<b>115</b>	<b>137</b>	<b>+19.1%</b>	<b>\$379,000</b>	<b>\$394,000</b>	<b>+4.0%</b>	<b>\$52.7</b>	<b>\$67.1</b>	<b>+27.4%</b>
<b>TOTAL CITY/COUNTY</b>	<b>271</b>	<b>302</b>	<b>+12.4%</b>	<b>\$308,677</b>	<b>\$323,500</b>	<b>+4.8%</b>	<b>\$108.5</b>	<b>\$136.3</b>	<b>+25.7%</b>
Eldorado	27	27	0.0%	\$358,000	\$290,000	-19.0%	\$9.3	\$8.1	-12.5%
<b>Condo/Townhome</b>									
City-01, 02, 03, 3N, 3S, 04N, 04S, 13	58	67	+15.5%	\$212,500	\$215,000	+1.2%	\$16.8	\$18.2	+8.4%
County North-15, 16, 24, 25, 25N, 25S	2	1	-50.0%	\$365,000	\$220,000	-39.7%	\$0.7	\$0.2	-69.9%
County South-06, 07, 08, 10, 11, 12, 14, 26, 27	5	2	-60.0%	\$188,000	\$185,580	-1.3%	\$0.9	\$0.4	-60.2%
<b>TOTAL CITY/COUNTY</b>	<b>65</b>	<b>70</b>	<b>+7.7%</b>	<b>\$212,500</b>	<b>\$215,000</b>	<b>+1.2%</b>	<b>\$18.5</b>	<b>\$18.8</b>	<b>+1.8%</b>
<b>Duplex/X-Plex</b>									
<b>TOTAL CITY/COUNTY</b>	<b>0</b>	<b>1</b>	<b>--</b>	<b>\$0</b>	<b>\$308,500</b>	<b>--</b>	<b>\$0.0</b>	<b>\$0.3</b>	<b>--</b>
<b>Mobile/Manufactured</b>									
<b>TOTAL CITY/COUNTY</b>	<b>2</b>	<b>8</b>	<b>+300.0%</b>	<b>\$98,450</b>	<b>\$73,500</b>	<b>-25.3%</b>	<b>\$0.2</b>	<b>\$0.9</b>	<b>+336.3%</b>
<b>Residential Land</b>									
Northeast-01	2	3	+50.0%	\$201,250	\$339,378	+68.6%	\$0.4	\$1.0	+156.9%
Northwest-02	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southeast-03	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southeast (North)-3N	1	1	0.0%	\$195,000	\$165,000	-15.4%	\$0.2	\$0.2	-15.4%
Southeast (South)-3S	1	0	-100.0%	\$200,000	\$0	-100.0%	\$0.2	\$0.0	-100.0%
Southwest-04N, 04S, 13	1	1	0.0%	\$300,000	\$42,500	-85.8%	\$0.3	\$0.0	-85.8%
<b>TOTAL CITY</b>	<b>5</b>	<b>5</b>	<b>0.0%</b>	<b>\$200,000</b>	<b>\$269,700</b>	<b>+34.9%</b>	<b>\$1.1</b>	<b>\$1.2</b>	<b>+13.1%</b>
North-15, 16	3	1	-66.7%	\$195,000	\$63,000	-67.7%	\$0.5	\$0.1	-88.1%
Northwest-24,25,25N,25S	16	10	-37.5%	\$79,000	\$94,000	+19.0%	\$1.4	\$1.3	-8.1%
Southeast-07, 08, 10, 14, 26	6	6	0.0%	\$97,500	\$125,000	+28.2%	\$0.6	\$1.0	+64.3%
Southwest-06, 11, 12, 27	3	2	-33.3%	\$97,300	\$86,250	-11.4%	\$0.3	\$0.2	-40.0%
<b>TOTAL COUNTY</b>	<b>28</b>	<b>19</b>	<b>-32.1%</b>	<b>\$91,000</b>	<b>\$105,000</b>	<b>+15.4%</b>	<b>\$2.8</b>	<b>\$2.5</b>	<b>-11.0%</b>
<b>TOTAL CITY/COUNTY</b>	<b>33</b>	<b>24</b>	<b>-27.3%</b>	<b>\$97,300</b>	<b>\$107,500</b>	<b>+10.5%</b>	<b>\$3.9</b>	<b>\$3.7</b>	<b>-4.1%</b>