

# Santa Fe Area Quarterly Property Statistics

## Q4 2011



	Closed Sales			Median Sales Price			Total \$ Volume (in millions)		
	Q4 2010	Q4 2011	+ / -	Q4 2010	Q4 2011	+ / -	Q4 2010	Q4 2011	+ / -
<b>Single Family</b>									
Northeast-01	13	28	+115.4%	\$697,000	\$622,500	-10.7%	\$9.8	\$26.8	+172.4%
Northwest-02	9	9	0.0%	\$417,500	\$330,000	-21.0%	\$4.0	\$3.6	-8.7%
Southeast-03	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southeast (North)-3N	30	38	+26.7%	\$508,000	\$517,500	+1.9%	\$23.7	\$29.0	+22.5%
Southeast (South)-3S	4	2	-50.0%	\$575,000	\$465,000	-19.1%	\$2.2	\$0.9	-58.4%
Southwest-04N, 04S, 13	61	66	+8.2%	\$220,000	\$210,000	-4.5%	\$13.7	\$14.2	+3.8%
<b>TOTAL CITY</b>	<b>117</b>	<b>143</b>	<b>+22.2%</b>	<b>\$300,000</b>	<b>\$310,250</b>	<b>+3.4%</b>	<b>\$53.4</b>	<b>\$74.5</b>	<b>+39.6%</b>
<b>Condo/Townhome</b>									
North-15, 16	5	11	+120.0%	\$605,000	\$350,000	-42.1%	\$4.5	\$4.3	-2.9%
Northwest-24, 25	33	34	+3.0%	\$640,000	\$650,000	+1.6%	\$27.3	\$23.2	-14.9%
Southeast-05, 07, 08, 10, 14, 26	46	59	+28.3%	\$371,750	\$345,000	-7.2%	\$19.6	\$21.5	+9.6%
Southwest-06, 11, 12, 27	30	24	-20.0%	\$260,082	\$249,613	-4.0%	\$8.5	\$6.1	-28.5%
<b>TOTAL COUNTY</b>	<b>114</b>	<b>128</b>	<b>+12.3%</b>	<b>\$420,000</b>	<b>\$365,750</b>	<b>-12.9%</b>	<b>\$59.8</b>	<b>\$55.1</b>	<b>-7.9%</b>
<b>TOTAL CITY/COUNTY</b>	<b>231</b>	<b>271</b>	<b>+17.3%</b>	<b>\$340,000</b>	<b>\$350,000</b>	<b>+2.9%</b>	<b>\$113.2</b>	<b>\$129.6</b>	<b>+14.5%</b>
Eldorado	23	32	+39.1%	\$320,000	\$297,500	-7.0%	\$7.6	\$10.0	+32.2%
<b>Duplex/X-Plex</b>									
<b>TOTAL CITY/COUNTY</b>	<b>2</b>	<b>0</b>	<b>-100.0%</b>	<b>\$259,750</b>	<b>\$0</b>	<b>-100.0%</b>	<b>\$0.5</b>	<b>\$0.0</b>	<b>-100.0%</b>
<b>Mobile/Manufactured</b>									
<b>TOTAL CITY/COUNTY</b>	<b>7</b>	<b>1</b>	<b>-85.7%</b>	<b>\$115,000</b>	<b>\$175,000</b>	<b>+52.2%</b>	<b>\$0.8</b>	<b>\$0.2</b>	<b>-79.2%</b>
<b>Residential Land</b>									
Northeast-01	3	2	-33.3%	\$200,000	\$689,500	+244.8%	\$0.5	\$1.4	+158.7%
Northwest-02	6	3	-50.0%	\$90,000	\$114,000	+26.7%	\$0.8	\$0.4	-55.4%
Southeast-03	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southeast (North)-3N	4	6	+50.0%	\$185,000	\$155,000	-16.2%	\$0.9	\$1.3	+39.5%
Southeast (South)-3S	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southwest-04N, 04S, 13	2	2	0.0%	\$65,000	\$76,250	+17.3%	\$0.1	\$0.2	+17.3%
<b>TOTAL CITY</b>	<b>15</b>	<b>13</b>	<b>-13.3%</b>	<b>\$140,000</b>	<b>\$150,000</b>	<b>+7.1%</b>	<b>\$2.4</b>	<b>\$3.2</b>	<b>+32.1%</b>
<b>Other Residential</b>									
North-15, 16	3	2	-33.3%	\$250,000	\$120,000	-52.0%	\$0.7	\$0.2	-63.9%
Northwest-24, 25	7	11	+57.1%	\$150,000	\$125,000	-16.7%	\$1.1	\$1.5	+36.1%
Southeast-05, 07, 08, 10, 14, 26	5	5	0.0%	\$99,004	\$97,500	-1.5%	\$0.8	\$0.6	-30.1%
Southwest-06, 11, 12, 27	5	4	-20.0%	\$58,000	\$75,000	+29.3%	\$0.3	\$0.3	-0.3%
<b>TOTAL COUNTY</b>	<b>20</b>	<b>22</b>	<b>+10.0%</b>	<b>\$104,502</b>	<b>\$120,000</b>	<b>+14.8%</b>	<b>\$2.9</b>	<b>\$2.7</b>	<b>-9.0%</b>
<b>TOTAL CITY/COUNTY</b>	<b>35</b>	<b>35</b>	<b>0.0%</b>	<b>\$110,000</b>	<b>\$125,000</b>	<b>+13.6%</b>	<b>\$5.3</b>	<b>\$5.8</b>	<b>+9.5%</b>