

Santa Fe Area Quarterly Property Statistics

Q4 2013



Single Family	Closed Sales			Median Sales Price			Total \$ Volume (in millions)		
	Q4 2012	Q4 2013	+ / -	Q4 2012	Q4 2013	+ / -	Q4 2012	Q4 2013	+ / -
Northeast-01	30	26	-13.3%	\$569,500	\$717,500	+26.0%	\$21.6	\$19.7	-8.8%
Northwest-02	16	19	+18.8%	\$322,450	\$327,500	+1.6%	\$5.5	\$6.7	+23.1%
Southeast-03	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southeast (North)-3N	37	29	-21.6%	\$545,000	\$475,000	-12.8%	\$25.0	\$23.2	-6.9%
Southeast (South)-3S	7	11	+57.1%	\$436,000	\$395,999	-9.2%	\$3.2	\$4.8	+48.2%
Southwest-04N, 04S, 13	97	104	+7.2%	\$195,000	\$229,250	+17.6%	\$20.4	\$24.5	+20.2%
TOTAL CITY	187	189	+1.1%	\$279,990	\$280,100	+0.0%	\$75.6	\$79.0	+4.4%
North-15, 16	12	14	+16.7%	\$635,000	\$443,750	-30.1%	\$11.5	\$7.0	-38.9%
Northwest-24,25,25N,25S	43	39	-9.3%	\$675,000	\$695,000	+3.0%	\$33.3	\$30.9	-7.4%
Southeast-07, 08, 10, 14, 26	74	60	-18.9%	\$383,250	\$353,750	-7.7%	\$30.7	\$28.2	-8.1%
Southwest-06, 11, 12, 27	33	45	+36.4%	\$320,000	\$274,000	-14.4%	\$10.7	\$19.8	+85.5%
TOTAL COUNTY	162	158	-2.5%	\$440,000	\$379,000	-13.9%	\$86.2	\$85.9	-0.3%
TOTAL CITY/COUNTY	349	347	-0.7%	\$370,000	\$327,000	-11.6%	\$161.8	\$164.9	+1.9%
Eldorado	44	31	-29.5%	\$338,425	\$339,000	+0.2%	\$14.8	\$10.4	-30.2%
Condo/Townhome									
City-01, 02, 03, 3N, 3S, 04N, 04S, 13	88	91	+3.4%	\$261,000	\$269,000	+3.1%	\$28.8	\$29.8	+3.4%
County North-15, 16, 24, 25, 25N, 25S	6	8	+33.3%	\$353,300	\$455,000	+28.8%	\$2.1	\$4.3	+107.6%
County South-06, 07, 08, 10, 11, 12, 14, 26, 27	4	1	-75.0%	\$216,000	\$190,690	-11.7%	\$0.8	\$0.2	-77.4%
TOTAL CITY/COUNTY	98	100	+2.0%	\$255,000	\$296,500	+16.3%	\$31.7	\$34.3	+8.1%
Duplex/X-Plex									
TOTAL CITY/COUNTY	1	3	+200.0%	\$252,500	\$353,325	+39.9%	\$0.3	\$1.2	+364.7%
Mobile/Manufactured									
TOTAL CITY/COUNTY	3	4	+33.3%	\$120,000	\$120,500	+0.4%	\$0.3	\$0.5	+32.4%
Residential Land									
Northeast-01	7	4	-42.9%	\$225,000	\$485,000	+115.6%	\$1.8	\$2.0	+14.3%
Northwest-02	2	1	-50.0%	\$319,000	\$89,500	-71.9%	\$0.6	\$0.1	-86.0%
Southeast-03	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southeast (North)-3N	3	2	-33.3%	\$165,000	\$150,000	-9.1%	\$0.6	\$0.3	-47.8%
Southeast (South)-3S	0	1	--	\$0	\$190,000	--	\$0.0	\$0.2	--
Southwest-04N, 04S, 13	5	2	-60.0%	\$50,000	\$107,250	+114.5%	\$0.6	\$0.2	-66.9%
TOTAL CITY	17	10	-41.2%	\$165,000	\$172,500	+4.5%	\$3.6	\$2.8	-22.4%
North-15, 16	5	3	-40.0%	\$118,000	\$95,000	-19.5%	\$1.6	\$0.7	-53.6%
Northwest-24,25,25N,25S	25	24	-4.0%	\$75,000	\$70,500	-6.0%	\$2.4	\$2.3	-4.0%
Southeast-07, 08, 10, 14, 26	3	8	+166.7%	\$119,000	\$100,000	-16.0%	\$0.3	\$1.8	+484.5%
Southwest-06, 11, 12, 27	5	7	+40.0%	\$95,000	\$84,000	-11.6%	\$0.4	\$0.7	+60.2%
TOTAL COUNTY	38	42	+10.5%	\$77,000	\$85,000	+10.4%	\$4.8	\$5.6	+17.2%
TOTAL CITY/COUNTY	55	52	-5.5%	\$100,000	\$93,000	-7.0%	\$8.5	\$8.3	-2.1%