

Santa Fe Area Quarterly Property Statistics

Q1 2011



Single Family	Closed Sales			Median Sales Price			Total \$ Volume (in millions)		
	Q1 2010	Q1 2011	+ / -	Q1 2010	Q1 2011	+ / -	Q1 2010	Q1 2011	+ / -
Northeast-01	23	18	-21.7%	\$675,000	\$953,403	+41.2%	\$20.6	\$18.7	-8.9%
Northwest-02	7	7	0.0%	\$387,000	\$291,720	-24.6%	\$3.6	\$2.3	-37.3%
Southeast-03	2	2	0.0%	\$444,000	\$522,500	+17.7%	\$0.9	\$1.0	+17.7%
Southeast (North)-3N	15	20	+33.3%	\$517,000	\$644,950	+24.7%	\$9.7	\$17.5	+80.8%
Southeast (South)-3S	6	7	+16.7%	\$484,000	\$415,000	-14.3%	\$3.1	\$3.1	+2.5%
Southwest-04N, 04S, 13	57	59	+3.5%	\$203,000	\$205,000	+1.0%	\$13.1	\$12.7	-3.2%
TOTAL CITY	110	113	+2.7%	\$317,450	\$282,000	-11.2%	\$50.9	\$55.4	+8.8%
North-15, 16	3	6	+100.0%	\$200,000	\$225,000	+12.5%	\$0.8	\$11.0	+1353.4%
Northwest-24, 25	20	36	+80.0%	\$655,000	\$835,000	+27.5%	\$15.5	\$31.2	+102.2%
Southeast-05, 07, 08, 10, 14, 26	46	37	-19.6%	\$387,750	\$355,000	-8.4%	\$20.4	\$15.2	-25.5%
Southwest-06, 11, 12, 27	25	17	-32.0%	\$248,698	\$320,000	+28.7%	\$7.3	\$5.8	-20.3%
TOTAL COUNTY	94	96	+2.1%	\$387,750	\$430,188	+10.9%	\$43.9	\$63.2	-1.6%
TOTAL CITY/COUNTY	204	209	+2.4%	\$365,000	\$355,000	-2.7%	\$94.8	\$118.6	+25.1%
Eldorado	22	13	-40.9%	\$317,000	\$342,000	+7.9%	\$7.4	\$4.4	-40.5%
Condo/Townhome									
City-01, 02, 03, 3N, 3S, 04N, 04S, 13	60	53	-11.7%	\$265,000	\$285,750	+7.8%	\$18.9	\$15.1	-20.0%
County North-15, 16, 24, 25	2	2	0.0%	\$437,500	\$485,000	+10.9%	\$1.0	\$0.9	-9.8%
County South-05, 06, 07, 08, 10, 11, 12, 14, 26, 2	4	2	-50.0%	\$235,000	\$197,500	-16.0%	\$0.7	\$0.5	-33.5%
TOTAL CITY/COUNTY	66	57	-13.6%	\$280,000	\$255,000	-8.9%	\$20.6	\$16.5	-20.0%
Duplex/Four-Plex									
TOTAL CITY/COUNTY	4	3	-25.0%	\$170,000	\$225,000	-24.4%	\$0.8	\$0.9	+12.4%
Mobile/Manufactured									
TOTAL CITY/COUNTY	5	3	-40.0%	\$97,500	\$180,000	+84.6%	\$0.5	\$0.5	-7.0%
Residential Land									
Northeast-01	1	5	+400.0%	\$189,000	\$159,000	-15.9%	\$0.2	\$0.9	+367.6%
Northwest-02	3	4	+33.3%	\$99,000	\$191,000	+92.9%	\$0.5	\$0.8	+64.0%
Southeast-03	1	0	-100.0%	\$295,000	\$0	-100.0%	\$0.3	\$0.0	-100.0%
Southeast (North)-3N	0	2	--	\$0	\$180,000	--	\$0.0	\$0.4	--
Southeast (South)-3S	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southwest-04N, 04S, 13	0	2	--	\$0	\$90,000	--	\$0.0	\$0.2	--
TOTAL CITY	5	13	+160.0%	\$189,000	\$159,000	-15.9%	\$0.9	\$2.2	+130.5%
North-15, 16	6	3	-50.0%	\$150,000	\$375,000	+150.0%	\$1.0	\$0.9	-17.1%
Northwest-24, 25	6	7	+16.7%	\$195,500	\$110,000	-43.7%	\$1.2	\$0.9	-22.1%
Southeast-05, 07, 08, 10, 14, 26	3	3	0.0%	\$165,000	\$131,000	-20.6%	\$0.5	\$0.4	-17.1%
Southwest-06, 11, 12, 27	4	4	0.0%	\$98,500	\$147,000	+49.2%	\$0.4	\$2.2	+499.6%
TOTAL COUNTY	19	17	-10.5%	\$145,000	\$131,000	-9.7%	\$3.1	\$4.4	+43.7%
TOTAL CITY/COUNTY	24	30	+25.0%	\$150,000	\$153,000	+2.0%	\$3.6	\$4.6	+27.5%