

Santa Fe Area Quarterly Property Statistics

Q4 2016



Single Family	Closed Sales			Median Sales Price			Total \$ Volume (in millions)		
	Q4 2015	Q4 2016	+ / -	Q4 2015	Q4 2016	+ / -	Q4 2015	Q4 2016	+ / -
Northeast-01	28	36	+28.6%	\$775,000	\$635,000	-18.1%	\$23.6	\$24.7	+4.5%
Northwest-02	19	12	-36.8%	\$411,150	\$432,000	+5.1%	\$7.5	\$5.6	-26.0%
Southeast-03	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southeast (North)-3N	33	46	+39.4%	\$660,000	\$578,000	-12.4%	\$25.9	\$34.6	+33.6%
Southeast (South)-3S	5	13	+160.0%	\$445,000	\$525,000	+18.0%	\$2.6	\$7.4	+184.5%
Southwest-04N, 04S, 13	113	115	+1.8%	\$243,000	\$243,000	0.0%	\$27.9	\$29.8	+6.8%
TOTAL CITY	198	222	+12.1%	\$300,250	\$339,928	+13.2%	\$87.6	\$102.1	+16.6%
North-15, 16	8	9	+12.5%	\$624,500	\$710,000	+13.7%	\$6.3	\$8.1	+27.0%
Northwest-24,25,25N,25S	44	34	-22.7%	\$734,500	\$795,085	+8.2%	\$34.5	\$30.2	-12.4%
Southeast-07, 08, 10, 14, 26	50	75	+50.0%	\$392,500	\$379,900	-3.2%	\$21.2	\$34.9	+64.6%
Southwest-06, 11, 12, 27	36	48	+33.3%	\$311,350	\$294,549	-5.4%	\$12.0	\$14.5	+21.0%
TOTAL COUNTY	138	166	+20.3%	\$449,500	\$402,500	-10.5%	\$74.1	\$87.7	+18.4%
TOTAL CITY/COUNTY	336	388	+16.2%	\$359,950	\$359,500	-0.1%	\$161.7	\$189.9	+17.4%
Eldorado	23	45	+95.7%	\$375,500	\$338,100	-10.0%	\$8.3	\$16.3	+96.5%
Condo/Townhome									
City-01, 02, 03, 3N, 3S, 04N, 04S, 13	107	99	-7.5%	\$244,000	\$233,000	-4.5%	\$31.8	\$27.8	-12.6%
County North-15, 16, 24, 25, 25N, 25S	5	9	+80.0%	\$528,200	\$338,350	-35.9%	\$2.6	\$3.9	+49.0%
County South-06, 07, 08, 10, 11, 12, 14, 26, 27	2	1	-50.0%	\$199,476	\$238,000	+19.3%	\$0.4	\$0.2	-40.3%
TOTAL CITY/COUNTY	114	109	-4.4%	\$244,500	\$255,000	+4.3%	\$34.8	\$31.9	-8.3%
Duplex/X-Plex									
TOTAL CITY/COUNTY	2	2	0.0%	\$365,450	\$506,000	+38.5%	\$0.7	\$1.0	+38.5%
Mobile/Manufactured									
TOTAL CITY/COUNTY	7	7	0.0%	\$165,000	\$140,000	-15.2%	\$1.3	\$1.0	-21.7%
Residential Land									
Northeast-01	5	2	-60.0%	\$335,000	\$200,000	-40.3%	\$2.6	\$0.4	-84.8%
Northwest-02	2	1	-50.0%	\$180,000	\$120,000	-33.3%	\$0.4	\$0.1	-66.7%
Southeast-03	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southeast (North)-3N	1	4	+300.0%	\$375,000	\$420,000	+12.0%	\$0.4	\$2.8	+653.3%
Southeast (South)-3S	0	1	--	\$0	\$135,000	--	\$0.0	\$0.1	--
Southwest-04N, 04S, 13	2	2	0.0%	\$75,000	\$78,500	+4.7%	\$0.2	\$0.2	+4.7%
TOTAL CITY	10	10	0.0%	\$226,500	\$167,500	-26.0%	\$3.5	\$3.6	+3.4%
North-15, 16	3	2	-33.3%	\$122,700	\$108,750	-11.4%	\$1.7	\$0.2	-87.3%
Northwest-24,25,25N,25S	21	28	+33.3%	\$128,000	\$100,000	-21.9%	\$3.0	\$3.4	+13.1%
Southeast-07, 08, 10, 14, 26	9	16	+77.8%	\$88,375	\$120,000	+35.8%	\$1.1	\$2.1	+90.0%
Southwest-06, 11, 12, 27	4	7	+75.0%	\$56,000	\$83,000	+48.2%	\$0.2	\$0.6	+152.1%
TOTAL COUNTY	37	53	+43.2%	\$110,000	\$100,000	-9.1%	\$6.1	\$6.3	+4.1%
TOTAL CITY/COUNTY	47	63	+34.0%	\$112,000	\$105,000	-6.3%	\$9.6	\$10.0	+4.3%