

# Santa Fe



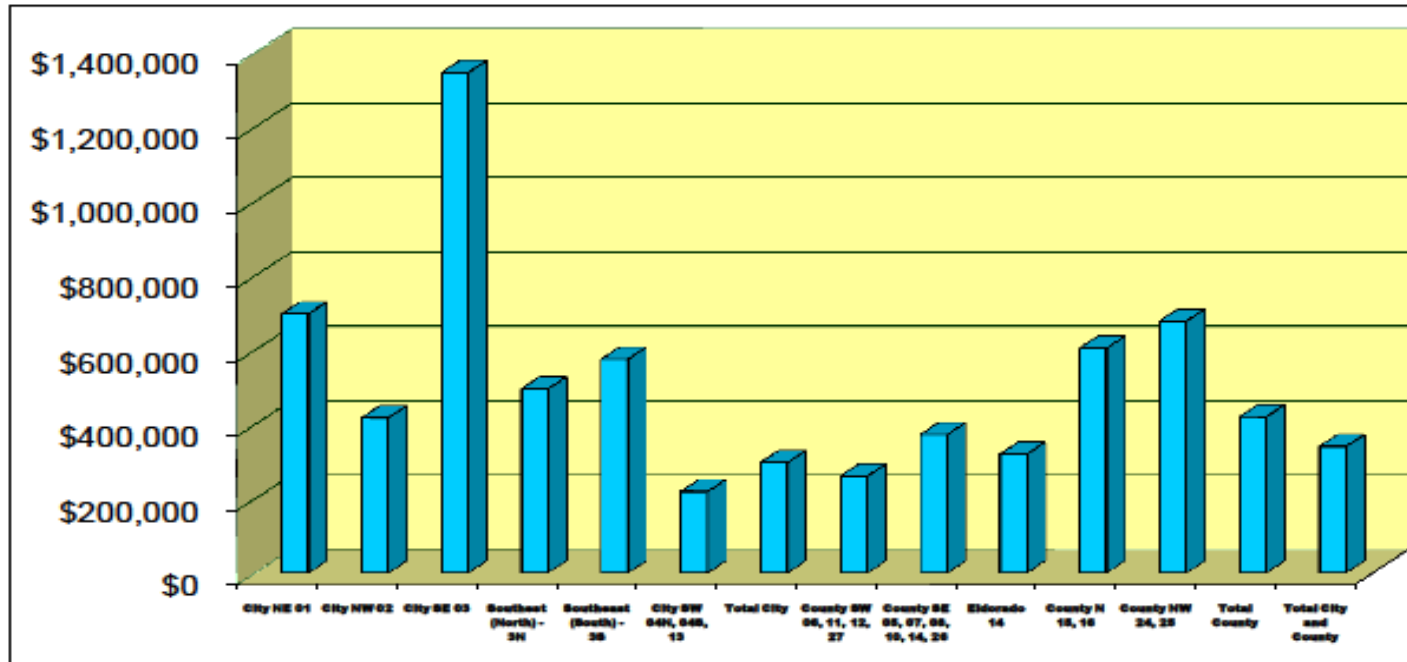
Association of REALTORS®

## Fourth Quarter, 2010

## Sales Statistics

# Santa Fe Association of REALTORS®

## Median Sold Prices, 4th Quarter, 2010, Single Family



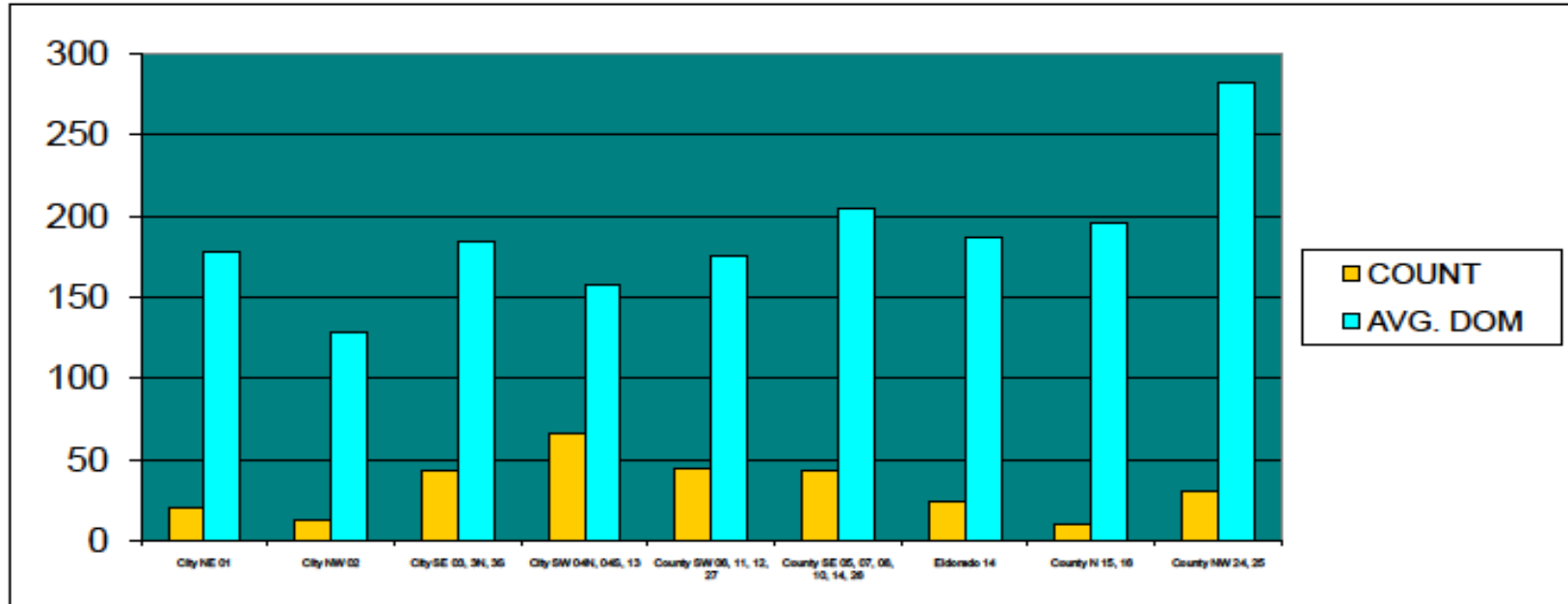
### 2010 4th Quarter Median Prices by Area

City NE 01	\$697,000
City NW 02	\$417,500
City SE 03	\$1,346,250
Southeast (North) - 3N	\$495,000
Southeast (South) - 3S	\$575,000
City SW 04N, 04S, 13	\$219,000
Total City	\$297,000
County SW 06, 11, 12, 27	\$260,082
County SE 05, 07, 08, 10, 14, 26	\$371,750
Eldorado 14	\$320,000
County N 15, 16	\$605,000
County NW 24, 25	\$677,500
Total County	\$420,000
Total City and County	\$340,000

### 2009 4th Quarter Median Prices by Area

City NE 01	\$700,000
City NW 02	\$300,000
City SE 03	\$500,000
Southeast (North) - 3N	\$0
Southeast (South) - 3S	\$0
City SW 04N, 04S, 13	\$229,200
Total City	\$329,500
County SW 06, 11, 12, 27	\$235,231
County SE 05, 07, 08, 10, 14, 26	\$350,000
Eldorado 14	\$317,000
County N 15, 16	\$292,500
County NW 24, 25	\$749,000
Total County	\$350,000
Total City and County	\$335,000

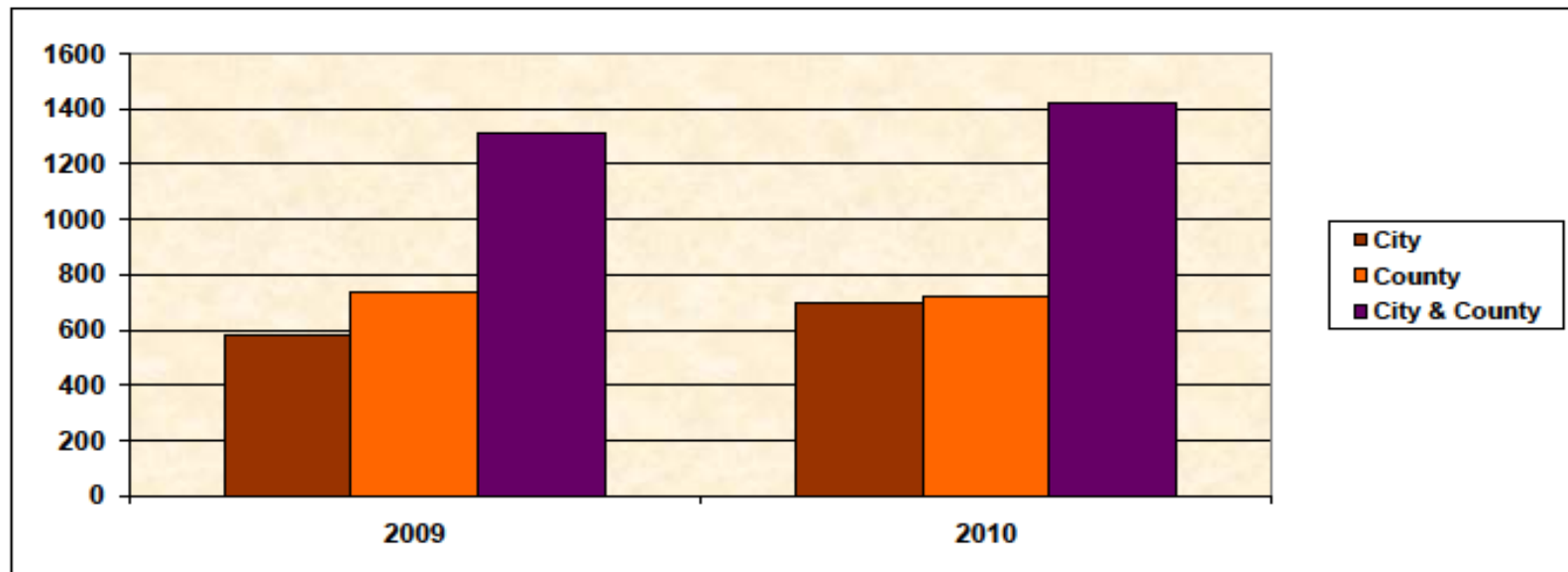
## Single Family DOM and Number Sold, 4th Quarter, 2010



AREA	COUNT	AVG. DOM
<b>4Q 2010</b>		
City NE 01	11	216
City NW 02	9	133
City SE 03, 3N, 3S	34	234
City SW 04N, 04S, 13	60	156
County SW 06, 11, 12, 27	30	169
County SE 05, 07, 08, 10, 14, 26	46	200
Eldorado 14	23	189
County N 15, 16	5	246
County NW 24, 25	32	253

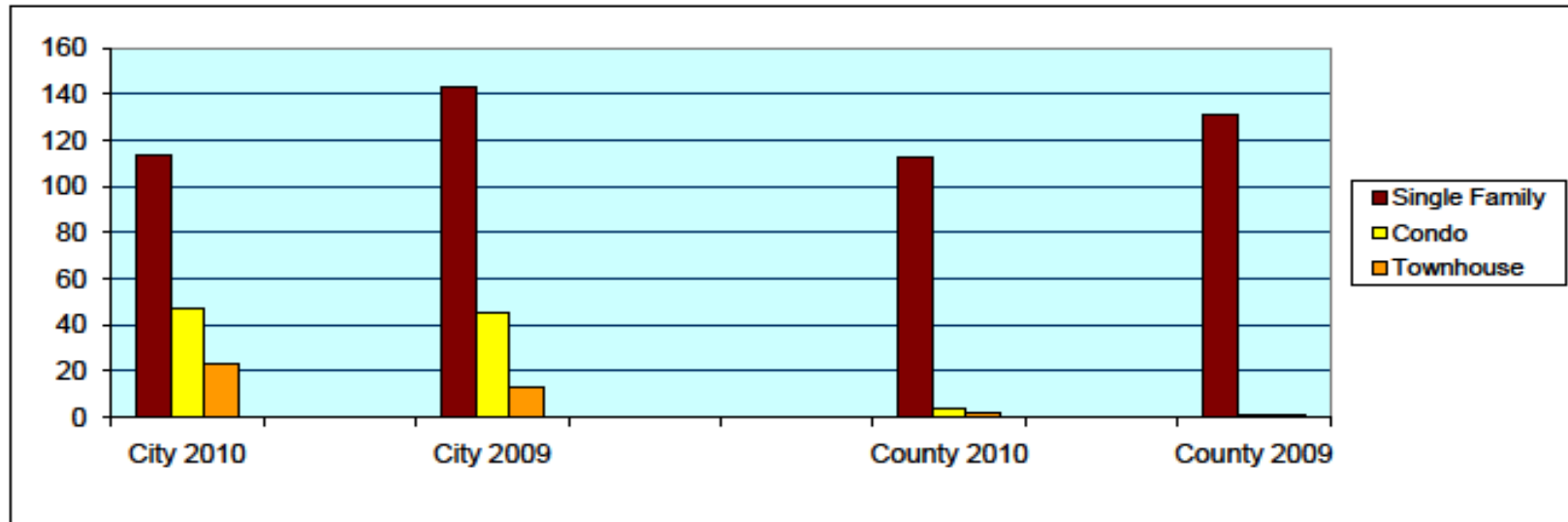
AREA	COUNT	AVG. DOM
<b>4Q 2009</b>		
City NE 01	21	178
City NW 02	13	129
City SE 03	43	184
City SW 04N, 04S, 13	66	158
County SW 06, 11, 12, 27	45	175
County SE 05, 07, 08, 10, 14, 26	44	205
Eldorado 14	24	187
County N 15, 16	11	195
County NW 24, 25	31	282

## ACTIVE LISTINGS DECEMBER 2010- SINGLE FAMILY



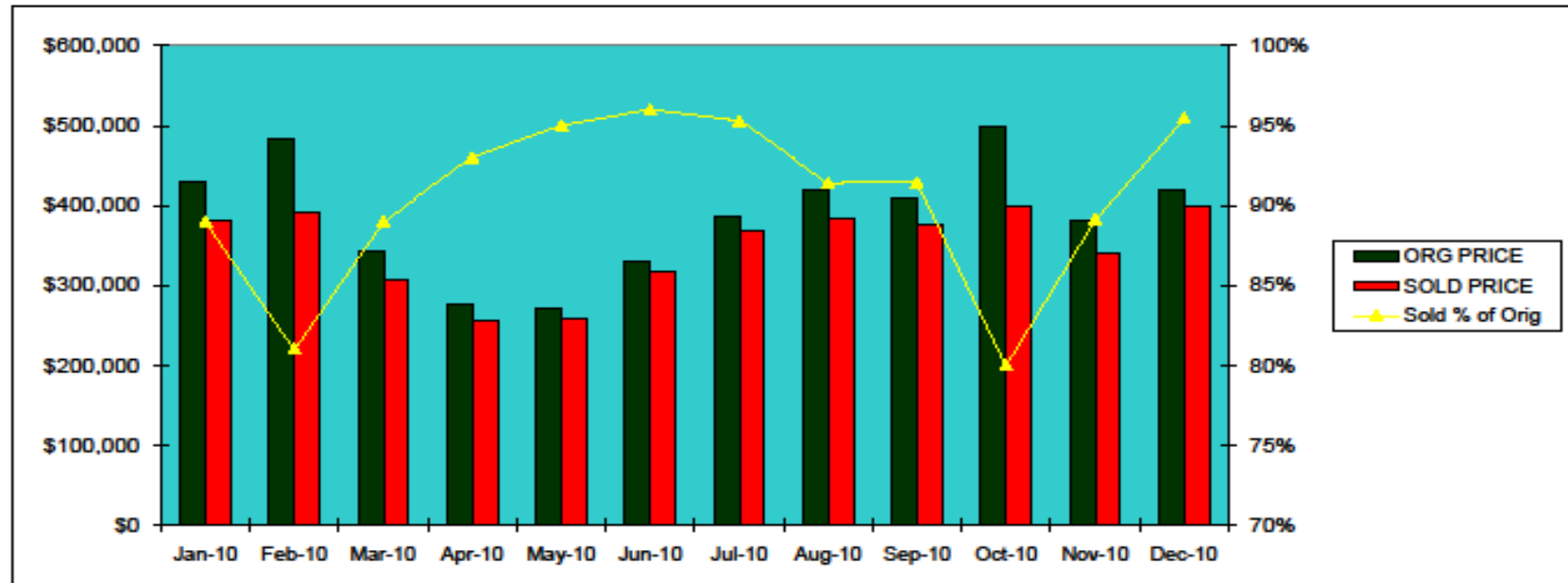
	Dec-10	Dec-09	Sep-10
City	700	578	830
County	724	735	882
City & County	1424	1313	1712

## Total Units Sold Fourth Quarter 2009 vs 2010, City and County



	City 2010	City 2009		County 2010	County 2009
Single Family	114	143	Single Family	113	131
Condo	47	45	Condo	4	1
Townhouse	23	13	Townhouse	2	1

## Single Family, City - % of Original Price



	ORG PRICE	SOLD PRICE	Sold % of Orig
Jan-10	\$429,900	\$381,500	89%
Feb-10	\$484,500	\$391,000	81%
Mar-10	\$343,500	\$305,910	89%
Apr-10	\$275,000	\$255,000	93%
May-10	\$271,975	\$257,750	95%
Jun-10	\$330,000	\$318,000	96%
Jul-10	\$387,000	\$368,832	95%
Aug-10	\$419,000	\$383,000	91%
Sep-10	\$410,000	\$375,000	91%
Oct-10	\$499,000	\$400,000	80%
Nov-10	\$381,500	\$340,000	89%
Dec-10	\$419,000	\$400,000	95%